

⚡ GTM PARTNERSHIP

ENTERPRISE OUTBOUND · INDIA



Win Your Next ₹1 Cr+ Enterprise Client

An end-to-end enterprise outbound and GTM partnership for **Revoglanz Private Limited**. We build, run, and optimize the acquisition engine so your team can focus on closing high-value enterprise deals.

6 MONTHS

Six-Month Partnership

₹3 Lac/month

Total: ₹18 Lac

Fast pipeline generation

Expected outcome: 1+ clients

🔥 RECOMMENDED

12-Month Partnership

₹2.5 Lac/month

Total: ₹30 Lac

Expected outcome: ₹2.5 Cr+ revenue generation



We build the engine

Outbound, messaging, targeting, and pipeline systems for enterprise prospects in India.



We run the motion

Execution, follow-up, and weekly iteration while your team focuses on closing high-value deals.



Guarantee: Minimum ₹1 Cr revenue guaranteed with the 12-month plan, or we refund our charges Completely.



The Problem: Enterprise Sales Growth is Broken

Most enterprise sales teams hit the same wall: growth is **too slow**, **too expensive**, or **too misaligned**. Here's the real-world breakdown.



Build In-House

6–12 months to ramp a BD team.

₹15–30 Lac+ before tools and setup.



Agencies Don't Align

They optimize activity, not revenue outcomes.



Enterprise Deals Take Time

3–9 month cycles need steady follow-through.

What it feels like

Thin pipeline.

Big opportunities slip through because outreach is inconsistent.

Why it happens

- No single pipeline owner
- No aligned incentives
- No repeatable GTM system

⊗ Pipeline stays thin. Growth stalls. High-value opportunities slip away.



We Win Together.

A **skin-in-the-game partnership** where our success is tied directly to yours — every qualified lead maps to revenue for your business. We're accountable for pipeline quality and velocity.

NO FLUFF. JUST PIPELINE.

Outcome-led. Owned end to end. Built to convert.



Shared Accountability

We stay responsible for lead quality, follow-through, and momentum throughout the funnel.



Aligned Incentives

Our goals are connected to yours, so every action is focused on outcomes that matter.



Qualified Handoffs

We hand off prospects with context, so your team can move faster and close more effectively.



Mutual Success

When the partnership works, pipeline strengthens, conversions improve, and both sides grow.

✓ **Result:** A partnership model built on trust, accountability, and shared growth.

GTM PLANS

⚡ HIGH-VELOCITY GROWTH

Two ways to engage. One growth engine.



Pick your pace. Both plans include full service, accountability, and shared upside.

6-Month Plan

₹3 Lac

/ month

Total: ₹18 Lac

Fast pipeline generation for teams that want to move quickly and build momentum.

1

12-Month Plan

RECOMMENDED

₹2.5 Lac

/ month

Total: ₹30 Lac

Guarantee: ₹1 Cr+ revenue or refund

Longer-term partnership designed for sustained growth and accountability.

ENTERPRISE GTM

⚡ AUTOPILOT MODE

Enterprise Revenue Generation. Run on autopilot.



We run the full outbound engine for mid-market and enterprise companies. You implement. We move the pipeline.

1

Outbound strategy

- Ideal customer profile
- Target account planning
- Messaging framework

2

Lead generation

- Contact sourcing and enrichment
- Multi-channel outreach
- Qualified meeting booking

3

Pipeline management

- Opportunity tracking
- Follow-up workflows
- CRM visibility

4

Sales enablement

- Call briefs and handoffs
- Case studies and proof points
- Rep-ready assets

5

Weekly optimization

- Performance reviews
- A/B testing
- Continuous refinement

🔥 WHY IT WORKS

Less chaos.
More signal.
Faster pipeline.

Built for a clean, professional service delivery model with clear ownership, measurable output, and consistent momentum.

📋 **Service model:** End-to-end outbound support for mid-market and enterprise teams, including strategy, execution, reporting, and optimization.

📄 CASE STUDY

ARCHTECHNOLOGIES

DELIVERED IN TESTING PHASE

Proof It Works: arch Technologies Case Study



We delivered results before go-live. For archTechnologies, we sourced and closed a qualified enterprise client while the product was still in testing.

The Client

archTechnologies — a SAP silver partner company in pre-launch testing, seeking early enterprise validation.

The Challenge

- No inbound clients
- Ads were not converting
- ICP and intent signals were unclear

1

ICP & Targeting

Built a focused list of high-fit enterprise accounts.

2

Personalized Outreach

Positioned testing-phase access as an early-adopter advantage.

3

Pipeline to Close

Moved the account from first contact to signed client.

Early Win

Closed during the testing phase.

Precision Targeting

Focused only on high-fit accounts.

Real Validation

Proof of demand before launch.

PRICING TRANSPARENCY

NO HIDDEN COSTS

GST-COMPLIANT

What's In. What's Out.



One partnership. Zero hidden costs.

Clear scope, clear ownership, and no surprise add-ons.

INCLUDED

- Full outbound strategy
- Lead generation and qualification
- Pipeline management
- Weekly optimization calls
- Sales enablement
- Monthly reporting
- Dedicated account manager

NOT INCLUDED

- Your sales team (you close)
- CRM (you provide)
- Custom integrations (separate scope)

 All pricing is GST-compliant. No setup fees. No hidden add-ons.



Three Paths. One Winner.

Speed, alignment, accountability. A side-by-side comparison of three common go-to-market approaches.

Option	Time to launch	Cost	Risk / incentive profile	Outcome focus
Build In-House	6-12 months	₹15-30 Lac+	High risk	Slow
Hire an Agency	2-4 weeks	₹2-5 Lac/month	Misaligned incentives	Activity-focused
Partner with Revoglanz	2 weeks	₹2.5-3 Lac/month	Aligned incentives	Revenue-focused
Guarantee	—	—	₹1 Cr guarantee	Shared accountability

Why the partnership wins

- Fastest launch at 2 weeks
- Aligned to revenue outcomes, not activity
- Clear accountability with a ₹1 Cr guarantee

Best fit for growth

Revoglanz is built to outperform the old playbook.

It combines speed, ownership, and measurable business results.

GUARANTEE

REVENUE

₹1 Cr+

The ₹1 Cr Revenue Guarantee

Big promise. Clean terms. Minimum ₹1 Cr in new revenue generated, or we refund our charges.



Applies to partnership plan

Available on the 12-month partnership plan only.



Monthly verification

Revenue is tracked and verified every month throughout the engagement.



Full refund if target is missed

If the ₹1 Cr target is not met by month 12, Revoglanz refunds 100% of service charges.



REVO
GLANZ

Guarantee terms

12-MONTH PLAN ONLY

This guarantee applies exclusively to the 12-month partnership plan.

NO FINE PRINT

No hidden conditions or fine print.

What gives it strength

- Revenue is measured against agreed tracking and reporting
- Monthly verification keeps performance transparent
- Refund protection is clear, direct, and unconditional
- Built for confidence in the model and accountability in execution

What counts

- New revenue generated through the engagement
- Tracked against the agreed monthly reporting cadence
- Verified within the partnership period
- Counts toward the ₹1 Cr minimum target by month 12

What this means

- A bold guarantee backed by measurable outcomes
- Transparent monitoring throughout the plan
- Protection if the target is not achieved
- Clear alignment between effort, results, and accountability

Bottom line: If the 12-month partnership does not generate at least ₹1 Cr in new revenue, Revoglanz refunds 100% of service charges.



The Math Hits Hard

One enterprise client worth ₹1 Cr+ can pay back the entire 12-month investment.

₹30 Lac

12-Month Investment

Total investment for the 12-month engagement.

₹1 Cr+

Guaranteed Revenue

Minimum revenue target from one enterprise client.

233%+

ROI

Minimum return based on the guaranteed revenue benchmark.

2-4 Months

Payback Period

Typically recouped within the first few months of execution.

A single enterprise deal covers the full investment. Every additional client is pure upside.



Meet the Team Behind Your Growth



Jeevan H

CEO, Revoglanz Private Limited

Outbound GTM, data enrichment, personalization, and enterprise pipeline workflows.



Shivaraj I Hiremath

Co-founder & GTM Architect, Revoglanz Private Limited

Sales operations, lead qualification, CRM workflows, and repeatable go-to-market execution.